HOTELMANAGEMENT.NET | May 2018

INSIDE THIS ISSUE

NEWS

- **6** How select-service hotels are convincing investors to open their wallets
- **10** A look ahead to La Quinta's future after Wyndham merger
- **14** Supreme Court considers class-action waiver changes

OWN

- **18** Choice Hotels' WoodSpring acquisition turns into plan to conquer extended stay
- **21** New construction techniques build a following among developers

COLUMNS

- 4 Up Front | David Eisen
- 44 Ad/Editorial Index
- 44 Marketplace
- 46 Classifieds

ON THE COVER

La Quinta Inn & Suites Chicago Downtown







F&B SUPPLEMENT

F&B ONE-ON-ONE

24 | Scott Gerber

Developer merges food and drink with smart design

F&B INDUSTRY INSIGHTS

26 | Local Purchasing

Farm-to-table trends continue to influence hotels

F&B TECHNOLOGY

28 | Point of Sale

Mobile POS systems boost service speeds

F&B OPERATIONS

29 Running a Hotel Restaurant

Hotels and restaurants find success on their own

F&B DESIGN

30 | Lobby Bars

Designers look at lobby bars through a local lens

DEPARTMENTS

SPECIAL REPORT

32 | Top Design Firms

TECHNOLOGY

38 | Connectivity

Wi-Fi mistakes continue to plague hotels

OPERATIONS

39 | Pest Control

New technology helps track pests

DESIGN

40 | Seating

Wellness mindset inspires seating evolution

IN THE MARKETPLACE

41 | The Refinishing Touch

The 40-year-old company expands its horizons

YOUNG PROFESSIONALS

42 | Food & Beverage

Thirty Under 30 members share F&B expectations

HOTEL MANAGEMENT (ISSN 2158-2122) is published monthly (except two issues in June - 13 issues yearly), by Questex LLC, 757 Third Ave, 5th Floor, New York, NY 10017. Subscription rates: \$68 for 1 year, \$107 for 2 years in the United States & Possessions; \$91 for 1 year, \$130 for 2 years in Canada and Mexico; all other countries \$146 for 1 year, \$207 for 2 years. Single copies (prepaid only): \$5.50 in the United States; \$6.50 in Canada and Mexico; \$12.50 all other countries. Back issues, if available are \$10 in the U.S.; \$12 in Mexico and Canada; \$24 for all other countries. International subscriptions will be subjected to \$82.50 per annual order for air-expedited service. Include \$7.15 per order plus \$2.20 per additional copy for U.S. postage and handling. Periodicals postage paid at New York, NY 10199 and additional mailing offices. POSTMASTER: Please send address changes to Hotel Management, P.O. Box 1267, Skokie, IL 60076-8267. Canadian G.S.T. number: 840 033 278 RT001, Publications Mailing Agreement Number 40017597.

Printed in the U.S.A. Copyright 2018 Questex LLC. All rights reserved.



Copyright 2018 Questex LLC. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical including photocopy, recording or information storage and retrieval system, without permission in writing from the publisher. Authorization to photocopy items for internal or personal use, or the internal or personal use of specific clients, is granted by Questex LLC for libraries and other users registered with the Copyright Clearance Center, 222 Rosewood Dr., Danvers, MA 01923; phone: (978) 750-8400; fax (978) 750-4470; call for copying beyond that permitted by Sections 107 or 108 of the U.S. Copyright Law. For those not registered with the CCC, phone permission request to Wright's Media (877) 652-5295. Hotel Management does not verify any claims or other information appearing in any of the advertisements contained in the publication, and cannot take any responsibility for any losses or other damages incurred by readers in reliance on such content. Hotel Management welcomes unsolicited articles, manuscripts, photographs, illustrations and other materials but cannot be held responsible for their safekeeping or return. Questex LLC provides certain customer contact data (such as customers' names, addresses, phone numbers and e-mail addresses) to third parties who wish to promote relevant products, services and other opportunities which may be of interest to you. If you do not want Questex LLC to make your contact information available to third parties for marketing purposes, simply call toll-free (866) 344-1315 between the hours of 8:30 a.m. and 5:00 p.m. CT and a customer service representative will assist you in removing your name from Questex LLC's lists. Outside the U.S., please phone (847) 513-6024.